



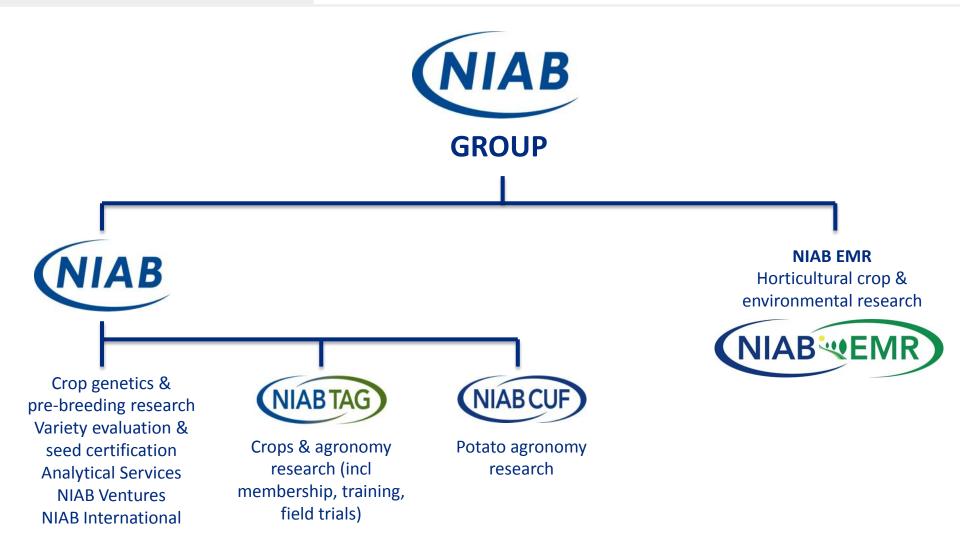


### Our heritages, our timelines

- 1913 EMRS was funded in Kent
- 1919 NIAB established, responding to the need for quality seed and improved varieties in safeguarding food supplies post-WW1, 'better seeds, better crops'
- **1996** NIAB privatisation
- 2004 EMR privatisation
- 2005 NIAB Development of genetic research & pre-breeding capabilities.
- 2012 EMR expands research capability with UoR and UoG
- 2010 Integration of TAG to extend coverage and capabilities in applied agronomy research and KT onto farm
- **2010** NIAB Innovation Farm opened to showcase plant genetic innovation
- **2014** CUF Potato Agronomy Unit moves to NIAB
- 2015 Alliance with University of Cambridge to develop the Cambridge Centre of Crop Science (3CS) at NIAB
- 2016 Integration of East Malling Research.



### **About us**





#### Plant Science into Practice



Farmers (incl farm staff, farming co's, landowners)

Plant breeders

Processors

Manufacturers

**Researchers** (academic, independent, commercial)

Members

Government (national, EU & international) NIAB working with...

Advisers, agronomists and consultants (independent and distributors)

Independent
research funders
(levy boards, charities)

International stakeholders

Merchants & distributors

General public

Media (trade, local, national)

Retailers



#### Plant Science into Practice



















**OBSPB** 













Dow AgroSciences

**OUR SCIENCE-YOUR SUCCESS** 







































The combined organisation, employing more than 300 staff and with turnover in excess of £22 million, will provide long-term stability, scale and capacity for investment.

### Of those at the EM site:

- ~ 95 permanent or fix term contract staff
- ~ 10 20 seasonal staff and interns
- $\sim 10 12$  PhD students







#### EM site:

- ~ 100 ha
- ~ GH facilities
- ~ refurbished root lab
- ~ JMB: storage research lab (with UoG)

A major step forward in NIAB's plans to lead the in crop innovation, and to grow to become a £40 million turnover business by 2025.









## Who's who...



Tina Barsby

Chief Executive

NIAB



David Neill

Managing Director

NIAB EMR







## Who's who...



Dr Mark Else

Programme Leader

Resource Efficiency for Crop Production

NIAB EMR



Dr Xiangming Xu

Programme Leader

Genetics & Crop Improvement

NIAB EMR



Prof Jerry Cross
Programme Leader
Pest & Pathogen Ecology for Sustainable Crop
Management
NIAB EMR





### EMS...

Provides competitive advantage to all levels of the global horticulture supply chain, based on the profitable application of world-class research and development.



Dr Roger Carline

Managing Director

EMS



Ross Newham

Head of Sales & Marketing

EMS





## Trialling / Advisory:

### Former government:

ADAS

#### Private:

– FAST

### Mixed:

- EMS

- Producer organizations /
   Marketing Desks:
  - Club
  - Heritage
  - Ass. breeding programmes





# Apple and Pear cultivars - scanning

- Main cultivars:
  - Braeburn
  - Gala
  - Cox
  - Bramley
  - Club cultivars:
    - Cameo
    - Kanzi
    - Rubens
    - Junami
  - Cider cultivars

- Main cultivars:
  - Conference

- (Concorde and Comice)
- Perry cultivars





### **Trials**

- Mostly carried out by PO
- Proprietary / Club cultivars
- Marketing strategy is more/as important as performance
- Interest in heritage cv (niche)







## Key desired traits:

- Regular and high yield
- Good colouring
- P&D:
  - Scab
  - Canker
- USP



